

## Curriculum Vitae

### **Dimitri Kobakhidze**

Date of birth: November 19, 1980

Marital Status: Married

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Email: [Dimitri.kob@gmail.com](mailto:Dimitri.kob@gmail.com)

### **Education**

London, England

10/2008 – 06/2010

**Cardiff Metropolitan University (UWIG)**

Degree: Master of Business Administration

Specialization in International Marketing Management

Thesis: Marketing of Georgian Wine Production in British Market

**Ivane Javakhishvili Tbilisi State University**

Tbilisi, Georgia

09/2002 - 06/2004

Master Degree

Faculty: Commerce and Marketing

Specialization: International Commerce Management

Thesis: The importance of attracting international production and its perspectives in Georgia

**Ivane Javakhishvili Tbilisi State University**

Tbilisi, Georgia

09/1998 – 06/2002

Bachelor Degree

Faculty: Commerce and Marketing

Specialization: Food Expertize and control in international Commerce

## **Foreign Languages**

Russian, English - Perfect

**Computer Programs** - Perfect

References available upon request

## **Work Experience**

### **LTD "Bazarinfo"**

Position: Company co-founder and director

Dynamic Price monitoring and depiction of Agricultural Market

08/2014 – Present

Tbilisi, Georgia

List of works completed:

- Managing functions and duties among the staff members and Leading the working process;
- Developing marketing approaches, controlling their implementation and efficiency
- Planning company budget and financial regulations and monitoring the expenses;
- Leading negotiations and forming contracts with clients and partners
- Client satisfaction and service quality control
- Holding negotiations and leasing agreement with clients and partners
- Taking part in organizing PR actions

### **LTD Medescort Georgia**

Health, Labour and first aid service

Tbilisi 20/2014 – 06/2014

**Position:** Executive Director

List of works completed:

- Managing and controlling commercial and corporate issues of the company
- Organizing special seminars, personal and group trainings

- Organizing PR actions
- Grow awareness of society by introducing its services and suggestions

LTD **“International House of Knowledge”**

London, United Kingdom

02/2011 - 10/2013

Position: Company Founder and Director

List of works completed:

- Attract students to study at London Universities, their informational, bureaucratic and technical support
- Communication with students and selecting and offering educational programs suitable for their demands
- Build relationships with banks, financial organizations, contractor universities and alliance partners

Company **“Star Estate & Lettings”**

Rent, sell, purchase real estate and Hotel Business

London

05/2010 - 11/2011

Position: Deputy Manager of “Central Park Hotel”

List of works completed:

- Definition and analysis on demand of human resources
- Hold negotiation and manage relationships with contracted companies and suppliers

**Ministry of Agriculture of Georgia**

Tbilisi

07/2004 – 10/2008

Position: Assistant to the Minister

List of works completed:

- Organize administrative support of Ministry
- Organize visitor timetable and meetings
- Organizing correspondence and if necessary proceed it to Minister